

2026 Partnership Opportunities



Mission & Support

Investing in the Lives of Founders.[™]

Lighthouse Network supports founders from **acceleration through long-term growth**. We work with entrepreneurs at critical inflection points, helping them build companies, access capital, and develop as leaders over time.

We don't disappear after a program ends.

We stay with founders as they scale, pivot, fundraise, and lead.

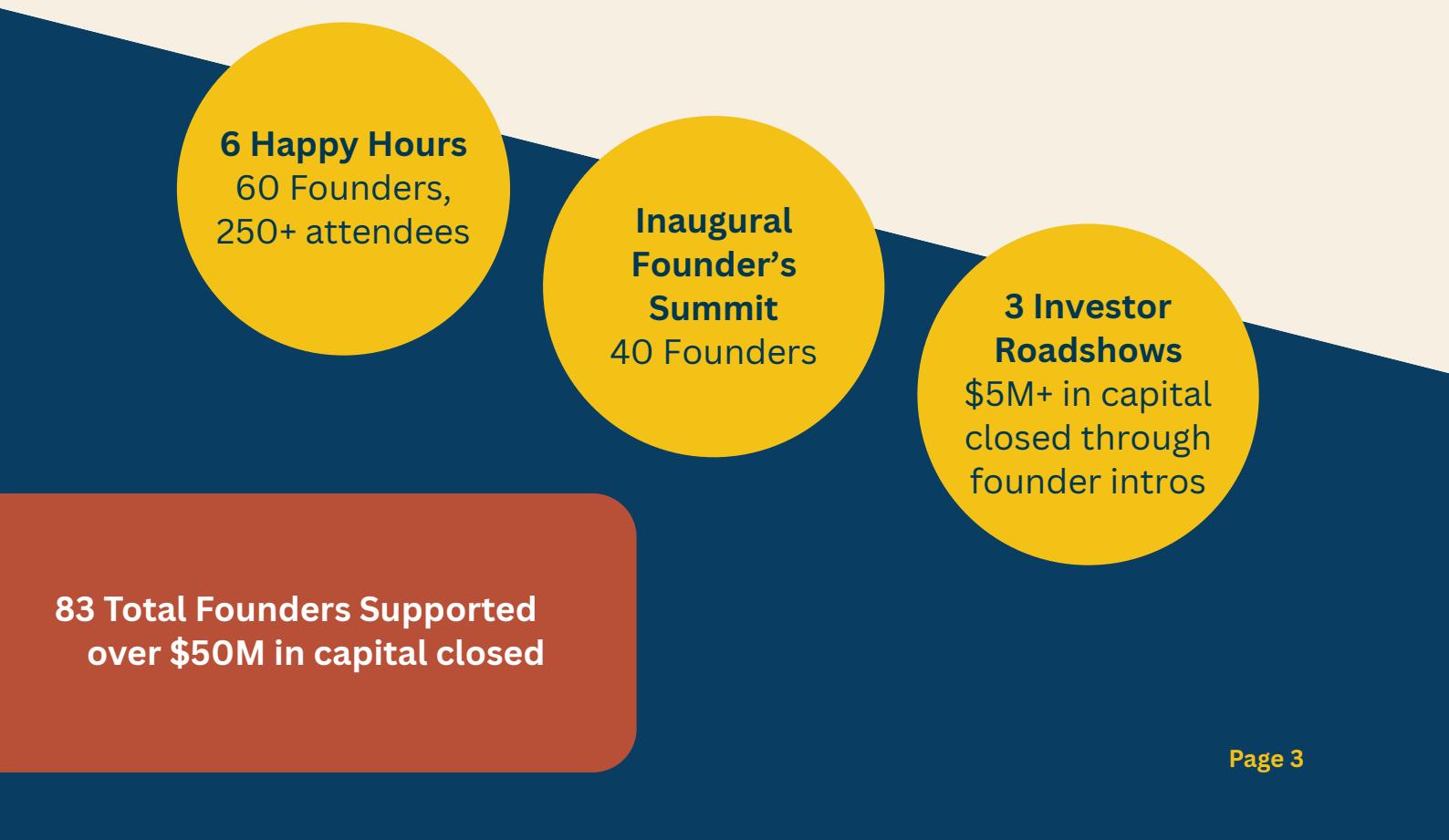
Our partnerships are designed to create meaningful access, trusted relationships, and sustained impact, not just brand visibility.



About Lighthouse Partnerships

At Lighthouse Network, our sponsorship pillars are designed to create lasting and measurable impact across our founder community. Each activity represents a critical area of support, from visibility and capital access to leadership development and long-term sustainability. Together, these opportunities allow **corporate partners to align their values with our mission while engaging with founders through meaningful, high-impact experiences**. Rather than one-off engagements, our sponsorships are structured as connected touchpoints that strengthen relationships, expand access, and reinforce the ecosystem founders need to build durable companies. You can learn more about each pillar on the next page.

2025 at a Glance



6 Happy Hours
60 Founders,
250+ attendees

**Inaugural
Founder's
Summit**
40 Founders

**3 Investor
Roadshows**
\$5M+ in capital
closed through
founder intros

**83 Total Founders Supported
over \$50M in capital closed**

How to Engage with Lighthouse Network

Lighthouse Network partnerships are designed to be flexible and relationship-driven. Organizations can engage at the level that makes sense for their goals, timing, and interests, with opportunities to deepen involvement over time.

Start with a Moment - Partners often begin by sponsoring a specific event or experience such as a Founder Network Happy Hour, Investor Roadshow, Demo Day, or the Founders Summit. These opportunities provide targeted visibility and direct interaction with founders at key touchpoints throughout the year.



Grow into an Annual Partnership - Many event sponsors choose to roll their support into an annual partnership. Annual tiers bundle multiple sponsorship pillars into a single commitment, offering greater continuity, increased access to founders, and broader visibility across Lighthouse programming.



Design a Custom Engagement - For partners seeking deeper involvement, Lighthouse offers the ability to design custom engagement opportunities. This may include curated founder conversations, private roundtables, hosted dinners, or tailored programming aligned with shared priorities.

No matter the entry point, Lighthouse works closely with partners to ensure engagement is meaningful, aligned, and impactful for both founders and sponsors.

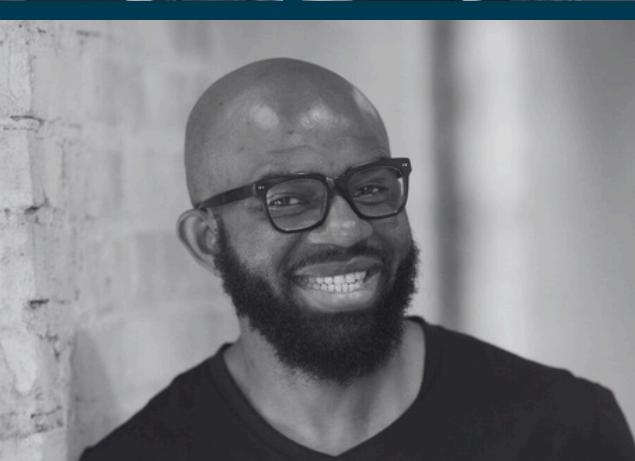
Founders Summit sponsorships are designed as entry points and are often rolled into annual partnerships for organizations seeking sustained engagement across the year.

ALL ENGAGEMENT IS FOUNDER-FIRST AND NON-TRANSACTIONAL

Annual Partnership Tiers

Lighthouse Network's annual sponsorship tiers are designed to offer partners flexible, values-aligned ways to engage across our full portfolio of founder support. Each tier bundles multiple sponsorship pillars into a single partnership, allowing organizations to deepen their involvement, increase visibility, and build meaningful relationships with founders over time. As partners move up the tiers, engagement expands from individual events to sustained, year-round access and impact.

Anchor Partner \$50,000	Ecosystem Builder \$25,000	Strategic Partner \$15,000	Founder Advocate \$10,000
A top-tier partnership integrated across all Lighthouse programming, focused on long-term founder success and organizational sustainability.	A comprehensive partnership supporting founders across markets with deeper access, customization, and measurable ecosystem impact.	A high-impact partnership offering meaningful engagement at key founder and investor moments, including flagship events.	A multi-event partnership that sustains founder connection, visibility, and access throughout the year.



Anchor Partner - \$50,000

This is not a sponsorship. This is a partnership. We only expect to have one, maybe two Anchor Partners.

The Lighthouse Anchor Partner is a deeply integrated partner committed to the long-term success of founders and the sustainability of the Lighthouse Network. This partnership is designed for organizations that see founder development as a long-term investment and want to play an active role in shaping a stronger entrepreneurial ecosystem.

Anchor Partners are embedded across Lighthouse programming and engage with founders consistently throughout the year. Rather than supporting individual moments, Anchor Partners support the full founder journey from acceleration through long-term growth.

This partnership is intentionally limited to preserve depth, trust, and meaningful access.

Benefits

- Presenting partnership across all Lighthouse programming
- Founders Summit naming rights
- Priority access to founders throughout the year
- Custom founder engagement strategy designed collaboratively
- Annual founder insights and ecosystem report
- Optional board seat
- Deep media, storytelling, and brand integration across Lighthouse platforms

ECOSYSTEM BUILDER - \$25,000

Ecosystem Builders support founders across regions and stages while helping shape how Lighthouse delivers long-term founder development. This tier is designed for partners seeking sustained engagement, customization, and measurable ecosystem impact.

Benefits

- Founders Summit Presenting sponsorship or equivalent flagship support
- Multi-market Investor Roadshow participation
- Sponsorship of Demo Day and Investor Dinner
- Custom-designed engagement opportunity aligned with partner goals
- Deeper founder access through facilitated sessions and conversations
- Annual impact and feedback report summarizing founder outcomes and insight

STRATEGIC PARTNER - \$15,000

Strategic Partners engage with Lighthouse at high-impact moments where founders intersect with investors, operators, and ecosystem leaders. This tier offers deeper access, intentional relationship building, and meaningful insight into founder needs and opportunities.

Benefits

- Mid- or high-level Founders Summit sponsorship
- Investor Roadshow partnership in select markets
- Year-round brand presence across Lighthouse programming
- Sponsor-hosted engagement such as a roundtable, dinner, or session
- Curated founder introductions and facilitated conversations
- Quarterly insight brief from Lighthouse highlighting founder trends and ecosystem observations

FOUNDER ADVOCATE - \$10,000

Founder Advocates play a meaningful role in sustaining founder momentum throughout the year. This tier is designed for partners who want consistent presence, deeper engagement, and opportunities to learn directly from founders.

Benefits

- Multi-event sponsorship across Founder Network Happy Hours, Demo Day, and Investor Roadshows
- Brand recognition across Lighthouse marketing and communications
- Invitation to a closed founder feedback or listening session
- Curated founder introductions based on alignment and interest
- On-site visibility at sponsored events

NETWORK PARTNER – \$5,000

Network Partners support Lighthouse's year-round founder community through visible, program-level sponsorship and early relationship building. This tier is designed for organizations that want consistent presence and connection without facilitated access or deep customization.

Benefits

- Sponsorship of one Lighthouse event or founder gathering
- Brand recognition associated with the sponsored activity
- Verbal acknowledgment during the sponsored event
- Inclusion in select Lighthouse partner communications
- General access to the Lighthouse founder community

SUPPORTER – \$2,500

Supporters provide foundational support for Lighthouse's founder community and help sustain connection-driven programming throughout the year. This tier is designed for organizations that want to show support, gain light visibility, and begin building a relationship with Lighthouse.

Benefits

- Recognition as an annual Lighthouse Supporter
- Brand recognition associated with one Lighthouse event or program
- Verbal acknowledgment during the sponsored event
- Inclusion in select Lighthouse supporter listings

COMMUNITY ALLY - \$1,000

Community Supporters help make Lighthouse's founder community possible. This tier is a simple way for organizations to show support for founder connection and ecosystem building, with light recognition as a thank you for contributing to the work.

Benefits

- Recognition as an annual Lighthouse Community Supporter
- Inclusion in Lighthouse supporter listings
- Thank-you acknowledgment from the Lighthouse team

À La Carte Opportunities

Founders Summit - August 19–20

Richmond, VA | 50 founders

The Lighthouse Founders Summit is a two-day convening designed to support founders as they move through critical stages of growth, leadership, and capital readiness. Bringing together alumni and post-acceleration founders, the Summit creates space for reflection, peer learning, and intentional relationship building.

Unlike traditional conferences or pitch events, the Founders Summit is a high-trust gathering focused on honest dialogue, shared learning, and forward momentum. Founders engage with peers, investors, operators, and partners in curated sessions and informal settings that prioritize depth over volume. For partners, the Summit offers concentrated access to a vetted founder community at a moment when insight, connection, and trust are at their highest.

SPONSOR OPTIONS

PRESENTING SPONSOR \$25,000	<ul style="list-style-type: none">• Brand integration throughout the agenda• Speaking opportunity or session introduction• VIP access to founders during Summit activities• On-site recognition and acknowledgments• Access to the founder's dinner and investor brunch
DINNER SPONSOR \$10,000	<ul style="list-style-type: none">• Co-host recognition• Hosted remarks during dinner• VIP seating and curated founder introductions
INVESTOR BRUNCH SPONSOR - \$5,000	<ul style="list-style-type: none">• Brand recognition at the brunch• Participation in curated discussions• Targeted founder access
SESSION SPONSOR \$2,500	<ul style="list-style-type: none">• Session-level recognition• Opportunity to deliver or frame the content• Website and Social recognition
BAR SPONSOR \$1,000	<ul style="list-style-type: none">• On-site recognition• Verbal acknowledgment during the event

À La Carte Opportunities

Founder Network Happy Hours

Lighthouse Founder Network Happy Hours are recurring, small-group gatherings designed to strengthen relationships among founders and reduce the isolation that often comes with building a company. Hosted monthly in Richmond and Northern Virginia, these events prioritize trust, peer connection, and candid conversation over formal programming.

For partners, Happy Hours provide consistent, relationship-driven access to founders in a relaxed setting, making them an ideal entry point into the Lighthouse Network.

SPONSOR OPTIONS

COMMUNITY SPONSOR \$1,000 (SINGLE EVENT)	Supports one founder gathering and provides an introduction to the Lighthouse community. Includes: <ul style="list-style-type: none">• Logo placement on event signage and recap email• Verbal recognition during the event• Two hosted tickets
REGIONAL SERIES SPONSOR \$3,000 (THREE EVENTS)	Provides visibility and engagement across multiple founder gatherings. Includes: <ul style="list-style-type: none">• Logo placement across all sponsored event materials• Opportunity to welcome founders with brief remarks• Optional hosted food or beverage element• Introductions to attending founders
MARKET SPONSOR \$6,000 (FULL YEAR)	Supports a full year of founder gatherings in one market. Includes: <ul style="list-style-type: none">• Exclusive category presence in Richmond or Northern Virginia• Branded signage and recurring recognition• Curated founder introductions following events• Invitation to a closed founder feedback session

À La Carte Opportunities

Investor Roadshows

Investor Roadshows take Lighthouse founders into external markets to build relationships with investors, operators, and ecosystem partners. These trips are designed to expand founder networks, increase capital exposure, and create learning opportunities through direct market engagement.

Partners participate alongside founders, gaining insight into how founders present, learn, and adapt in new environments.

SPONSOR OPTIONS

ROADSHOW SUPPORTER \$5,000 (SINGLE CITY)	<p>Supports one founder roadshow and provides targeted engagement.</p> <p>Includes:</p> <ul style="list-style-type: none">• Logo placement on roadshow materials• Inclusion in select meetings or events• Curated list of participating founders
ROADSHOW PARTNER \$15,000 (MULTI-CITY)	<p>Supports multiple roadshows and enables deeper engagement across markets.</p> <p>Includes:</p> <ul style="list-style-type: none">• Prominent branding across all roadshows• Sponsor-hosted roundtable or dinner• Direct access to founders traveling• Post-roadshow insights memo summarizing founder learnings

À La Carte Opportunities

Demo Day

Lighthouse Demo Day showcases the current accelerator cohort and marks a key milestone in their founder journey. This event brings together founders, investors, and partners for visibility, connection, and follow-on engagement.

For sponsors, Demo Day offers exposure to emerging companies and early insight into founder trajectories.

SPONSOR OPTIONS

BAR SPONSOR \$1,500	Supports informal networking during Demo Day. Includes: <ul style="list-style-type: none">• On-site recognition• Verbal acknowledgment
SUPPORTING SPONSOR \$2,500	Provides visibility and engagement throughout Demo Day. Includes: <ul style="list-style-type: none">• Brand recognition on event materials• Inclusion in Demo Day acknowledgments
PRESENTING SPONSOR \$5,000	Supports the full Demo Day experience and positions the sponsor prominently. Includes: <ul style="list-style-type: none">• Speaking opportunity• Prominent brand placement• Curated founder introductions and follow-up deck• Inclusion in investor communications

À La Carte Opportunities

Investor Dinners - \$10,000 - One Dinner

Investor Dinners are curated, invitation-only gatherings designed to foster meaningful conversations between founders and investors. These dinners prioritize quality interaction and long-term relationship building.

Supports one Investor Dinner and enables high-trust engagement.

Includes:

- Co-host recognition
- VIP seating
- Curated founder introductions
- Post-dinner insight summary

YEAR-ROUND LIGHTHOUSE NETWORK SUPPORT

Year-Round Lighthouse Network Support underwrites ongoing founder engagement beyond events. This includes fellowship support, continued connection building, and the creation and delivery of founder-focused content throughout the year.

Includes:

- Brand recognition across Lighthouse platforms
- Invitations to select founder-only moments
- Quarterly founder insights update

Get In Touch



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